

**PERSONAL DETAILS**

**Contact** Prof. Dr. Tim Lohse  
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**Citizenship** German

**CURRENT POSITION & AFFILIATIONS**

**Berlin School of Economics and Law** Professor of Applied Microeconomics, Department 1 (since 10/2014)

**Max Planck Institute for Tax Law and Public Finance** Research Affiliate, [Department of Public Economics](#), Munich (since 05/2012)

**CESifo** [CESifo Research Network](#) Fellow, Munich

**BBE Group** Member of the [Berlin Behavioral Economics Group](#)

**PREVIOUS FULL-TIME & VISITING POSITIONS**

**LUISS University Rome** Visiting Professor, Department of Economics and Finance (02 – 04/2019)

**University of California San Diego** Visiting Scholar, Rady School of Management (Host: Prof. Uri Gneezy) (09 – 12/2018)

**Harvard University** Visiting Scholar, Harvard Law School (Host: Prof. Howell Jackson) (09 – 10/2015)

**University of California San Diego** Visiting Scholar, Rady School of Management (Host: Prof. Uri Gneezy) (03 – 05/2015)

**Ludwig Maximilian University Munich** Guest Researcher, Center for Economic Studies (Host: Prof. Hans-Werner Sinn) (10/2014)

**Berlin School of Economics and Law** Professor of Public Finance, Department 3 (04/2011 – 09/2014)

**Max Planck Institute for Tax Law and Public Finance** Senior Research Fellow, Department of Public Economics, Munich (01 – 03/2011)

**German Federal Ministry of Economics and Technology** Senior Economist, Division I A 1 – Fundamental Issues of Economic Policy (10/2009 – 12/2010)

**Social Science Research Center Berlin (WZB)** Visiting Researcher, Research Professorship "The Future of Fiscal Federalism" (11/2009 – 12/2012)  
 Senior Research Fellow, Research Unit Market Processes and Governance (04/2008 – 09/2009)

**Leibniz University Hannover** Research Fellow, Institute of Public Finance (01/2004 – 03/2008)

## EDUCATION

<b>Habilitation</b>	Free University Berlin, Germany Postdoctoral qualification in Economics
<b>Doctoral dissertation</b>	Leibniz University Hannover, Germany PhD in Economics (Dr. rer. pol.), grade: summa cum laude
<b>University studies</b>	Bocconi University, Milan, Italy Master of Science in Economics  University of Muenster and Hannover, Germany Diploma in Economics & Management, grade: very good (1.2)
<b>Schooling</b>	Georg-Büchner-Gymnasium, Seelze, Germany Abitur (high-school diploma), grade: 1.0

## PUBLICATIONS (SELECTION)

<b>Refereed Journals</b>	Compliance in Teams - Implications of Joint Decisions and Shared Consequences. <i>Journal of Behavioral and Experimental Economics</i> , forthcoming (with S.A. Simon)
	Gender differences in face-to-face deceptive behavior. <i>Journal of Economic Behavior &amp; Organization</i> 187, 2021, pp. 1 – 15 (with S. Qari)
	Pecunia non olet: on the self-selection into (dis)honest earning opportunities. <i>Experimental Economics</i> , forthcoming (with K A. Konrad and S. A. Simon)
	Do Individuals Successfully Cover up Their Lies? Evidence from a Compliance Experiment. <i>Journal of Economic Psychology</i> 71, 2019, pp. 74 – 87 (with N. Dwenger)
	Video recordings in experiments – Are there effects on self-selection or the outcome of the experiment? <i>Economics Bulletin</i> 38, 2018, pp. 1381 – 1394 (with S. Qari)
	Deception under Time Pressure: Conscious Decision or a Problem of Awareness? <i>Journal of Economic Behavior &amp; Organization</i> 146, 2018, pp. 31 – 42 (with K A. Konrad and S. A. Simon)
	Compliance with endogenous audit probabilities. <i>Scandinavian Journal of Economics</i> 119, 2017, pp. 821 – 850 (with K. A. Konrad and S. Qari)
	Dubious vs. trustworthy faces - What difference does it make for tax compliance? <i>Applied Economics Letters</i> 23, 2016, pp. 394 – 401 (with S. Qari)
	Are Bad Times Good News for the Securities and Exchange Commission? <i>European Journal of Law and Economics</i> 40, 2015, pp. 33 – 47 (with C. Thomann)
	Deception Choice and Self-Selection - The Importance of Being Earnest <i>Journal of Economic Behavior &amp; Organization</i> 107, 2014, pp. 25 – 39 (with K. A. Konrad and S. Qari)
	Public Enforcement of Securities Market Rules: Resource-based evidence from the Securities and Exchange Commission. <i>Journal of Economic Behavior &amp; Organization</i> 106, 2014, pp. 197 – 212 (with R. Pascalau and C. Thomann)
	Gender Differences in Deception Behavior - The Role of the Counterpart. <i>Applied Economics Letters</i> 21, 2014, pp. 702 – 705 (with S. Qari)
	The Objections against Workfare Revised. <i>Review of Economics</i> 65, 2014, pp. 95 – 118

- Redistributional Consequences of Early Childhood Intervention.  
*European Journal of Health Economics* 14, 2013, pp. 373 – 381  
(with P. Lutz and C. Thomann)
- Public Self-Insurance and the Samaritan's Dilemma in a Federation.  
*Public Finance Review* 41, 2013, pp. 92 – 120 (with J. R. Robeldo)
- Self-Insurance and Self-Protection as Public Goods.  
*Journal of Risk and Insurance* 79, 2012, pp. 57 – 76  
(with J. R. Robeldo and U. Schmidt)
- Redistributional Consequences of Decentralizing the Tax-Transfer Scheme.  
*Review of Economics* 60, 2009, pp. 168 – 180
- Public Goods as Insurance Devices.  
*Zeitschrift für die gesamte Versicherungswissenschaft* Supp., 2007, pp. 139 – 154 (with J. R. Robeldo and U. Schmidt; in German)
- Optimal Taxes and Transfers under Partial Information.  
*Journal of Economics and Statistics* 225, 2005, pp. 622 – 629 (with S. Homburg)

**Books**

- Revenues and Tax policy in Europe: Challenges and Chances.  
2009, Berlin: Peter Lang (co-editor with K. A. Konrad; in German)
- Workfare and its Assessment from an Optimal Tax Perspective. 2008  
Wiesbaden: Gabler (in German).

**Refereeing for**

European Journal of Health Economics, Economic Journal, FinanzArchiv, German Economic Review, Journal of Behavioral and Experimental Economics, Journal of Behavioral Decision Making, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of Income Distribution, Journal of Public Economic Theory, Journal of Public Economics, National Science Foundation, PLOS One, Public Finance Review, Psychological Review, Southern Economic Journal, Theory and Decision

**THIRD PARTY FUNDS AND ACADEMIC DISTINCTIONS**

**Funds & Fellowships** Joachim Herz Stiftung, 2017 - 2021 (for research project)

Fritz Thyssen Foundation, 2015 & 2018 (for research visits at UC San Diego)

Austrian National Bank, 2008

Fondazione Invernizzi (for studies at Bocconi University), 2002/2003

Konrad Adenauer Foundation, 2000 – 2003

**Awards**

Dissertation Award of Leibniz University Hannover, 2008

German Science Award ("Deutscher Studienpreis"), 2005 (2<sup>nd</sup> prize), 2007 (3<sup>rd</sup> prize)

Award of the University of Hannover for the best diploma, 2004

**German Academic Exchange Service (DAAD)**

Grants for conferences of the Association of Public Economic Theory (APET) in Seattle/USA, July 2014, and Taipei/Taiwan, June 2012, and Economic Science Association (ESA) World Meeting, San Diego, July 2017

**German Science Foundation (DFG)**

Funding for half-time position, project "Federal architecture and location competition" (Prof. Dr. K. A. Konrad), 04/2008 – 09/2009

Grants for APET-conferences in Nashville/USA, July 2007, and in Marseille/France, June 2005

**Meeting of Nobel Laureates**

Participant of the "2<sup>nd</sup> Lindau Meeting of the Winners of the Bank of Sweden Prize in Economic Sciences in Memory of Alfred Nobel 2006", August 16-19, 2006

**SCIENTIFIC PRESENTATIONS (SELECTION SINCE 2012)**

- 2021**                    Université Bourgogne Franche-Comté, LESSAC Seminar (digital), 17 June  
 Free University Berlin, School of Business & Economics (digital), 21 April  
 University of St. Gallen, Institute of Insurance Economics, (digital), 13 April  
 Federal University of Applied Administrative Sciences, Muenster, 21 January  
 Free University Berlin, Research Seminar in Economics (digital), 12 Jan.
- 2020**                    German Economic Association, Cologne (digital), 28 September  
 Workshop on „Experimental Studies“, Hamburg (digital). 8. June
- 2019**                    University of Leipzig, 19 December  
 University of Freiburg, Workshop on “Tax Compliance”, 7 December  
 Economic Science Association European Meeting, Dijon, 6 September  
 GISMA Business School, Hannover, 2 May  
 Department of Economics and Finance, LUISS University, Rome, 11 April  
 LUISS Behavioral Studies Workshop, Rome, 19 March  
 University of Siegen, 23 January
- 2018**                    Southern Economic Association, Washington, DC, 18 November  
 Loyola Marymount University, Los Angeles, 6 November  
 Rady School of Management, UC San Diego, 2 October  
 German Economic Association, Freiburg, 3 September  
 Kiel Institute for the World Economy, 29 August  
 Economic Science Association, World Meeting, Berlin, 29 June  
 5<sup>th</sup> IMEBESS, Florence, 3 May
- 2017**                    German Economic Association, Vienna, 5 September  
 Economic Science Association, World Meeting, San Diego, 22 June
- 2016**                    German Economic Association, Augsburg, 6 September  
 Economic Science Association, World Meeting, Jerusalem, July 8  
 IAST, Université Toulouse I, Workshop, May 19  
 CREED, University of Amsterdam, Workshop, May 6  
 CESifo Area Conference, Munich, April 9  
 WHU - Otto Beisheim School of Management, Vallendar, February 1  
 Berlin School of Economics and Law, 25 January
- 2015**                    Max Planck Institute of Tax Law and Public Finance, Munich, July 8
- 2014**                    CESifo Group Seminar, Ludwig-Maximilians-University Munich, October 27  
 German Economic Association, Hamburg, September 9  
 International Institute of Public Finance, Lugano, August 21  
 Association for Public Economic Theory, Seattle, July 11  
 CEBID, University Erlangen-Nuremberg, March 7
- 2013**                    Max Planck Institute of Tax Law and Public Finance, Munich, November 4  
 European Association of Law and Economics, Warsaw, September 27  
 German Economic Association, Düsseldorf, September 6  
 Association for Public Economic Theory, Lisbon, July 5
- 2012**                    CESifo Group Seminar, Ludwig-Maximilians-University Munich, October 15  
 German Economic Association, Göttingen, September 10  
 International Institute of Public Finance, Dresden, August 18  
 Max Planck Institute of Tax Law and Public Finance, Munich, July 5  
 Association for Public Economic Theory, Taipei, June 12